

New Jersey Institute of Technology
Bachelor of Science in Business

Permanent Student Record Form

Student Name _____

Major _____

ID# _____

E-mail _____

Phone # _____

COURSE	Cred	Comp	Semester	Credits	Actual Course
First Year					
Semester 1					
ACCT 115 Principles of Accounting I	3				
GUR CS 103 or IS 118	3				
Hum 101 English: Writing, Speak, Thinking	3				
MATH 138 General Calculus I	3				
MGMT 190 Intro to Business	3				
FRSH SEM Freshman Seminar	0	<i>Included in Mgmt 190 curriculum/ Waived for transfers</i>			
Semester 2					
ACCT 116 Principles of Accounting II	3				
ECON 265 Microeconomics	3				
MIS 245 Management Info Systems	3				
EPS 202 Intro Soc. Sci or Soc & Tech	3				
GUR Physical Education	1				
Mgmt 290- Legal Environment of Bus.	3				
Second Year					
Semester 1					
ECON 266 Macroeconomics	3				
MATH 105 Elementary Probability & Stats.	3				
GUR Natural Science	3				
Hum 102, 211, 212 OR Hist 213	3				
GUR Physical Education	1				
ELECTIVE Free	3				
Semester 2					
Eng 200 Communicating in Org.	3				
Hum 251 Ethical Issues in Business	3				
MGMT 216 Business Statistics	3				
Hum 211 or Hum 212 or Hist 213	3				
GUR Natural Science with Laboratory	4				

Third Year					
Semester 1					
FIN 315 Fundamentals of Corporate Finance	3				
HRM 301 Organizational Behavior	3				
MGMT 390 Principles of Management	3				
MRKT 330 Principles of Marketing	3				
ELECTIVE Free	3				
Semester 2					
MIS 376 IS and Operations Mgmt	3				
OM375 Management Science	3				
MGMT 380 Principles of E-commerce	3				
GUR 300 level Hist/Lit/STS/Phil	3				
Option: Business concentration course	3				
Fourth Year					
Semester 1					
MGMT 491 International Business	3				
GUR 300 level Humanities/Social Sci.	3				
Option: Business concentration course	3				
ELECTIVE Free	3				
ELECTIVE Free	3				
Semester 2					
MGMT 492 Business Policy & Strategy	3				
MGMT 480 Managing Tech & Innovation	3				
ELECTIVE HSS Capstone Seminar (GUR)	3				
Option: Business concentration course	3				
ELECTIVE Free	3				
CONCENTRATION COURSES Choose 3 courses in your concentration					
Management Information Sys. (Choose 3)			Finance (Choose 3)		
CS 114- Intro to Computer Science II			Fin 401- Securities in Financial Markets		
CS 332- Principles of Operating Systems			Fin 402- Fin. Risk Measurement & Mgmt		
CS 333- Introduction to Unix OS			Fin 403- Financial Statement Analysis		
IS 390- Req Analysis & Sys Design			Fin 404- Fin. Mgmt using ERP Systems		
IS 431- Database Design, Mgmt & Apps			Fin 416- Advanced Corporate Finance		
CS 451- Data Communications & Networks			Fin 422- International Finance		
IS 455- IT Policy & Strategy					
Mgmt 350- Knowledge Management					

Marketing (Choose 3)	International Business (Choose 3)
Entr 410- New Venture Management	FIN 422 International Finance
Mrkt 331- Consumer & Buyer Behavior	MRKT435 International Marketing
Mrkt 338- New Product Development & Mgmt	SS 318 International Economic Policy
Mrkt 339- Professional Selling	SS 351 International Relations
Mrkt 360- Internet Marketing	ENG 360 Collaborative Communication:
Mrkt 432- Sales Management	Acct 4** International Accounting ***
Mrkt 434- Business-to-Business Marketing	Mgmt 4** Cross-Cultural Management ***
Mrkt 435- International Marketing	Mgmt 3** International Business Law ***
	<i>**Study abroad courses can apply</i>
Technological Entrepreneurship (Choose 3)	Corporate Communication (Choose 3)
Entr 410 New Venture Management	IS 270 Multimedia Information Systems
Entr 420 Technology Entrepreneurship	ENG 333 Cybertext
Entr 430 Entrepreneurial Strategy	ENG 347 Technical, Professional and Scientific Writing for Publication
Entr 310 Principles of Enterprise Development**	Eng 352 Technical Writing
Mrkt 338- Product Development & Mgmt	ENG 353 Electronic Publishing
Fin 403- Financial Statement Analysis	ENG 355 Television News Writing & Prod.
	ENG 360 Collaborative Communication
<i>***Pending Approval</i>	<i>***Pending Approval</i>