

**New Jersey Institute of Technology  
Master of Business Administration  
Management of Technology  
48 Credits  
MBA COURSE REQUIREMENTS Fall 2009**

Student's Name \_\_\_\_\_ Concentration \_\_\_\_\_

COURSE	COMPLETED	SUB	COMMENTS
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Bridge Course			
MGMT 501 Intro to Accounting and Finance			

Module I: Core Courses (all courses required; no substitutions) 27 credits			
ACCT 615 Management Accounting			
FIN 600 Financial and Economic Environment			take prior to FIN 624
FIN 624 Financial Management			take after FIN 600
HRM 601 Organizational Behavior			
MGMT 691 Legal and Ethical Issues in Business			
MIS 645 Info Systems Principles/IS 677			take prior to other MIS courses
MIS 680 Management Science			
MRKT 620 Competing in Global Markets			
MGMT 692 Strategic Management	or		final semester only
MGMT 680 Entrepreneurial Strategy			

Module II: Managing Knowledge and Information, Tech & Innovation (choose 4 courses) 12 credits			
MGMT 635 Data Mining and Analysis			
MGMT 650 Knowledge Management; cross listed with HRM 650			
MIS 648 Decision Support Systems for Managers			take after MIS 645
MGMT 620 Management of Technology			
EM 636 Project Management/MGMT 636			
HRM 630 Managing Technological and Organizational Change			take after HRM 601

Module III: Concentration (choose 3 courses in one concentration for 9 credits)			
MIS Concentration Courses - Choose 3 courses			
CS 631 Data Management Systems & Design			
CS 632 Advanced Database Systems			
IS 663 Adv Syst Analysis & Design			
IS 675 Information Systems Evaluation			
IS 679 Mgmt Comp & Inf Systems			take after MIS 645
MGMT 630 Decision Analysis			
MGMT 635 Data Mining and Analysis			
MGMT 650 Knowledge Management; cross listed with HRM 650			
MIS 625 Management Strategies for e-			take after MIS 645
MIS 635 Management of Telecom			take after MIS 645
MIS 648 Decision Support Syst for Managers			take after MIS 645
MIS 680 Managerial Science			

<b>Finance Concentration Courses - Choose 3 courses</b>			
FIN 626 Financial Investment Institutions			Take after FIN 600
FIN 627 International Finance			Take after FIN 600
FIN 634 Mergers, Acquisitions, and Restructuring			Take after FIN 600
FIN 641 Derivatives			Take after FIN 600
FIN 642 Structured Finance			
FIN 650 Investments (Portfolio Analysis)			Take after FIN 600
FIN 660 Financial Planning and Decision			Take after FIN 600
FIN 698 Special Topics in Finance			Qualifying criteria apply; must contact instructor before enrolling
<b>Marketing Concentration Courses - Choose 3 courses</b>			
MGMT 635 Data Mining and Analysis			
MGMT 636 Project Management/EM 636			
MGMT 655 Global Competitiveness			
MGMT 681 Project Enterprise Development			
MIS 625 Management Strategies for e-			
MRKT 630 Consumer Behavior			
MRKT 631 Marketing Research			
MRKT 636 Des/Dev High Tech Prod.			
MRKT 637 Mktg Com. & Promotions			
MRKT 642 International Market Management			
MRKT 645 Internet Marketing Strategies			
MGMT 670 International Business			
MGMT 640 New Venture Management			